

STUDIES 2012

FURNITURE

UPHOLSTERED
FURNITURE

MATTRESSES

CONTRACT & LUXURY

OFFICE

KITCHEN

BATHROOM

OUTDOOR & RTA

SEMIFINISHED
& COMPONENTS

MAJOR APPLIANCES

LIGHTING FIXTURES



CENTRE FOR INDUSTRIAL STUDIES



CSIL, CENTRE FOR INDUSTRIAL STUDIES

WHO WE ARE

Founded in Milan in 1980, CSIL is an independent research institute, specializing in applied economics, particularly industry competitiveness, small business, market analysis, evaluation and regional development studies.

CSIL partners are highly qualified experts, including economists, engineers, business analysts, statisticians, experts in policy and project evaluation.

WHAT WE DO

The research activities at CSIL are structured around three core teams:

- Industry and Country Studies
- Market Research and Innovation
- Development and Evaluation Studies

OUR VISION

CSIL boasts an empirical and experimental perspective, based on the direct and detailed observation of evidence, attentive to differences and similarities, with a concrete and versatile approach.

CSIL looks at development with an integrated vision of the micro (local scale, niche business environment, Small Medium Enterprises-SME) as well as the macro dimension (country studies, global scenarios, forecasts based on econometric models, analysis of public policies).

For more information visit us at:
www.csilmilano.com



OUR EXPERIENCE

In over 30 years, CSIL has gathered unsurpassed experience with analyses of business strategies, international markets, competitiveness studies, cluster development initiatives, investment feasibility studies and project appraisal.

In some SME sectors (as furniture, lighting, appliances, retail and industrial design) and in some specific fields (as cost-benefit analysis and regional development) CSIL is among the most respected expert teams at international level.

OUR CLIENTS

Approximately 2000 clients in 70 countries during the last ten years, including 20 among the “Fortune Global 500” companies, some of the leading consulting groups, national and international institutions (including the European Commission, the World Bank, the African Development Bank), national and international trade associations.

WHERE WE GO

CSIL professionals regularly participate as speakers in international conventions and meetings and in 2010-11 they have carried out field missions in several cities of the world, including: Amsterdam, Ankara, Baar, Bad-Salzuflen, Bamako, Barcelona, Berlin, Birmingham, Bogotá, Boston, Bratislava, Bruxelles, Budapest, Cambridge, Chambery, Cologne, Dakar, Dakka, Dar-es-Salaam, Detroit, Doha, Dublin, Eindhoven, Frankfurt, Guangzhou, Hannover, Istanbul, Kiev, Limerick, Lyon, London, Lubjana, Madrid, Manantali, Moscow, Mumbai, Munich, Nairobi, New York, Nouakchott, Osaka, Paris, Philadelphia, Portsmouth, Poznan, Prague, Sao Paulo, Santiago de Compostela, Seoul, Shanghai, Shannon, Singapore, Skopje, Stockholm, Tokyo, Torquay, Tunis, Vienna, Vilnius, Warsaw, Washington, Zaragoza, Zurich.



THIS CATALOGUE

This catalogue presents CSIL multiclient reports recently issued or forthcoming in 2012. It includes 100 reports in 12 different sections. For each report there is a very brief description and other essential information.

For more information and for purchase
and immediate download visit us at:

www.worldfurnitureonline.com

WHAT IS A MULTICLIENT REPORT?

Multiclient reports are “off-the-shelf” studies for immediate delivery. The reports analyse the markets, supply and demand structure, import and export flows, distribution channels, purchasing behaviours, competitive system and market shares of the leading companies in 70 countries worldwide.

CSIL CUSTOM RESEARCH

Custom research meets specific needs of the client. It is based on a multidisciplinary approach, using both desk and field analysis.

CSIL partners and free lance correspondents are based in Brazil, China, France, Germany, India, Russia, United Kingdom, United States and elsewhere.

Examples of customized market research include: overview on new markets, industry competition analysis, focus on specific niches, market entry strategies, forecasting, analysis on product trends/technological trends, due diligence/case histories, retail system analysis, trade satisfaction, product test, partner research, strategic consultancy for manufacturing clusters.



FURNITURE

SCENARIO

WORLD FURNITURE OUTLOOK

(W0)

Production, consumption, imports, exports of furniture for 70 countries. Openness of the markets, origin of furniture imports and destination of exports. Statistics and outlook for each country. Prospects for international trade. Forecasts for development of furniture demand in 70 countries.

About 100 pages - Language: English

Edition XIV, Year 2012, Price EUR 1500

WORLD FURNITURE OUTLOOK WORKSHOP

12th EDITION IN 2012

The CSIL spring event "World Furniture Outlook" international meeting is annually held in April during the Milan International Furniture Fair I SALONI. Experts from the CSIL team introduce preview data from the "World Furniture Outlook" report to an audience of selected participants from all over the world. International keynote speakers present sector performances and perspectives for the furniture industry in their own countries.

FORECAST REPORT ON THE FURNISHINGS SECTOR IN ITALY IN 2013-2015

(EU1)

Three-year forecasts for furniture production, exports, domestic demand, imports, and prices in Italy. Outlook for domestic consumption and for Italian exports, and analysis of the competitiveness of Italian furniture worldwide. Specific forecasts for kitchen, upholstered, living and dining rooms, bedrooms, bathroom, outdoor furniture and office furniture, mattresses and lighting fixtures.

About 120 pages - Language: Italian

Edition XXX, Year 2012, Price EUR 800

FORECAST SEMINAR ON FURNISHINGS MARKETS 30th EDITION IN 2012

Since 1983 the "Forecast Seminar for the Furnishings Markets in Italy and Worldwide" has been CSIL's traditional end-of-the-year meeting for leading sector players and operators, representatives of institutions and trade associations, press, economists and researchers and also a not-to-be-missed opportunity to analyse trends and prospects for the furniture sector in Italy and in the global market, with selected testimonials discussing on breaking focus themes.

COUNTRY REPORTS - FURNITURE OUTLOOK

THE FURNITURE INDUSTRY IN EUROPE, PART I OUTLOOK FOR 16 COUNTRIES

(W1)

Outlook for 16 countries: Austria, Belgium, Denmark, Finland, France, Germany, Greece, Ireland, Italy, Netherlands, Norway, Portugal, Spain, Sweden, Switzerland, United Kingdom.

Around one third of world furniture consumption takes place in Western Europe, making it one of the largest market in the world. The report offers an overview of the whole area as well as detailed information for each country. Data provided include, among others: furniture sector performance (production, consumption, imports and exports), three-year market forecasts, macroeconomic and business climate indicators, maps and detailed trade statistics. Over 800 short company profiles for the key players are also included.

About 1230 pages - Language: English

Edition XVII, Year 2012, Price EUR 2900

THE FURNITURE INDUSTRY IN EUROPE, PART II OUTLOOK FOR 12 COUNTRIES

(W2)

Outlook for 12 countries: Bulgaria, Cyprus, Czech Republic, Estonia, Hungary, Latvia, Lithuania, Malta, Poland, Romania, Slovakia, Slovenia.

Thanks to the integration process in Europe, furniture production in the countries considered more than doubled in the last decade. The report offers an overview of the whole area as well as detailed information for each country. Data provided include, among others: furniture sector performance (production, consumption, imports and exports), three-year market forecasts, macroeconomic and business climate indicators, maps and detailed trade statistics. Over 400 short company profiles for the key players are also included.

About 740 pages - Language: English

Edition XI, Year 2012, Price EUR 2600

TURKEY FURNITURE OUTLOOK

(W2TR)

Growth in Turkish furniture export was one of the highest in Europe in the last decade, displaying strong dynamism by furniture manufacturers. The report offers an overview of the furniture sector. Data provided include, among others: furniture sector performance (production, consumption, imports and exports), three-year market forecasts, macroeconomic and business climate indicators, maps and detailed trade statistics. 50 short company profiles for the key players are also included.

About 60 pages - Language: English

Edition IV, Year 2012, Price EUR 890

RUSSIA FURNITURE OUTLOOK

(W3RU)

Russian furniture market is a large, fast growing and quite open one. The report offers an overview of the sector. Data provided include, among others: furniture sector performance (production, consumption, imports and exports), three-year market forecasts, macroeconomic and business climate indicators, maps and detailed trade statistics. 43 short company profiles for the key players are also included.

About 100 pages - Language: English

Edition IX, Year 2010, Price EUR 1290

CHINA FURNITURE OUTLOOK

(W4CN)

China is the largest furniture producer and exporter in the world. Three years ago the country became also the largest furniture consumer. The report offers an overview of the sector. Data provided include, among others: furniture sector performance (production, consumption, imports and exports), three-year market forecasts, macroeconomic and business climate indicators, maps and detailed trade statistics. 103 short company profiles for the key players are also included.

About 80 pages - Language: English

Edition XIII, Year 2011, Price EUR 1290

**THE FURNITURE INDUSTRY IN SOUTH EAST ASIA.
OUTLOOK FOR 5 EMERGING MANUFACTURING
COUNTRIES: INDONESIA, MALAYSIA, PHILIPPINES,
THAILAND, VIETNAM**

(W5)

Sourcing in South East Asia has proven to be a successful strategy for many furniture companies and the process is expected to continue in the near future. The report offers an overview of the whole area as well as detailed information for each country. Data provided include, among others: furniture sector performance (production, consumption, imports and exports), three-year market forecasts, macroeconomic and business climate indicators, maps and detailed trade statistics. Over 200 short company profiles for the key players are also included.

About 440 pages - Language: English

Edition VIII, Year 2012, Price EUR 2000

**FURNITURE OUTLOOK FOR THE GULF COUNTRIES.
OUTLOOK FOR 5 COUNTRIES: UAE, SAUDI ARABIA,
QATAR, KUWAIT, BAHRAIN, OMAN**

(W7)

Import penetration is high in the area, with imports representing around two third of the market, a share that is constantly increasing. The report offers an overview of the whole area as well as detailed information for each country. Data provided include, among others: furniture sector performance (production, consumption, imports and exports), three-year market forecasts, macroeconomic and business climate indicators, maps and detailed trade statistics. 212 short company profiles for the key players are also included.

About 370 pages - Language: English

Edition VI, Year 2011, Price EUR 1800

INDIA FURNITURE OUTLOOK

(W8IN)

The Indian furniture industry is sizable and fast growing. In addition, the liberalization process started years ago has spurred imports of furniture; demand increased along with incomes and changing consumers' preferences. The report offers an overview of the sector. Data provided include, among others: furniture sector performance (production, consumption, imports and exports), three-year market forecasts, macroeconomic and business climate indicators, maps and detailed trade statistics. 108 short company profiles for the key players are also included.

About 90 pages - Language: English

Edition VII, Year 2011, Price EUR 1290

UNITED STATES FURNITURE OUTLOOK

(W10US)

The United States absorb over one fifth of world furniture imports, being the second largest market in the world after China. The report offers an overview of the sector. Data provided include, among others: furniture sector performance (production, consumption, imports and exports), three-year market forecasts, macroeconomic and business climate indicators, maps and detailed trade statistics. 73 short company profiles for the key players are also included.

About 180 pages - Language: English

Edition XI, Year 2011, Price EUR 1290

MEXICO FURNITURE OUTLOOK

(W11)

The report offers an overview of the Mexican furniture sector. Data provided include, among others: furniture sector performance (production, consumption, imports and exports), three-year market forecasts, macroeconomic and business climate indicators, maps and detailed trade statistics. 50 short company profiles for the key players are also included.

About 60 pages - Language: English

Edition VIII, Year 2012, Price EUR 890

THE FURNITURE INDUSTRY IN ARGENTINA, BRAZIL, CHILE

(W12)

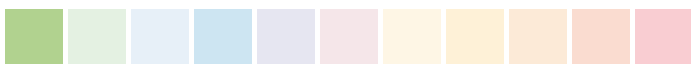
Latin America has proven to be one of the most dynamic areas, even during the international crisis. Future perspectives are also positive. The report offers an overview of the whole area as well as detailed information for each country. Data provided include, among others: furniture sector performance (production, consumption, imports and exports), three-year market forecasts, macroeconomic and business climate indicators, maps and detailed trade statistics. Over 100 short company profiles for the key players are also included.

About 320 pages - Language: English

Edition VII, Year 2012, Price EUR 1600

OTHER MONITORED COUNTRIES

Furniture Outlook Reports are available upon request for the following countries: Algeria, Australia, Bosnia Herzegovina, Canada, Colombia, Croatia, Egypt, Hong Kong, Iceland, Israel, Japan, Kazakhstan, Lebanon, Morocco, New Zealand, Serbia, Singapore, South Africa, South Korea, Taiwan, Ukraine, Venezuela.



DISTRIBUTION

FURNITURE DISTRIBUTION IN EUROPE, PART I (EU9)

General overview and focus on the home furniture distribution systems in Austria, Belgium, Denmark, Finland, France, Germany Italy, Netherlands, Norway, Spain, Sweden, Switzerland and United Kingdom. Size, segmentation and trends in the home furniture market. Distribution channels, analyses of the main formats, sales figures and profiles of the leading distributors of home furniture. Analyses by single segments: home furniture, kitchen and upholstered furniture. Analysis of home furniture imports by country and by product.

About 260 pages + list of useful contacts - Language: English

Edition XII, Year 2012, Price EUR 2900

FURNITURE DISTRIBUTION IN EUROPE, PART II (EU15)

General overview and focus on: Poland, Romania, Czech Republic and Hungary. Size, segmentation and trends in the home furniture market. Global data and analyses by single segments (home, kitchen and upholstered furniture). Analyses of home furniture imports by country and by product. Distribution channels, analyses of the main formats, sales figures and profiles of the leading distributors of home furniture.

About 120 pages + list of useful contacts - Language: English

Edition I, Year 2008, Price EUR 1800

FURNITURE DISTRIBUTION IN ITALY (S18)

Analysis of the Italian market for home furniture: supply, market value, breakdown by product, distribution channels, current dynamics in the large-scale retail trade. Attractiveness indices per province. For each Italian province: absorption index of home furniture in general and for different segments, potential demand indicators. Profiles of operators of the large-scale retail furniture market. Focus on independent furniture specialists (100 interviews to retailers).

About 150 pages + list of useful contacts - Language: Italian

Edition X, Year 2012, Price EUR 2500

FURNITURE DISTRIBUTION IN RUSSIA (S62)

Size of the market, recent developments and future trends, import penetration, demand determinants. Furniture consumption by market range and product segment. Retail prices for selected products. Distribution channels for imported furniture and for domestically produced furniture, short profiles of top retailers and importers.

About 60 pages + list of useful contacts - Language: English

Edition I, Year 2011, Price EUR 1600

FURNITURE DISTRIBUTION IN CHINA (S59)

Size of the market, activity trend, distribution channels and marketing mix, short profiles of top retailers mapped by geographical location and top producers, purchasing process in the middle and upper-end segment.

About 100 pages + list of useful contacts - Language: English

Edition I, Year 2011, Price EUR 1600

ECOMMERCE FOR THE FURNITURE INDUSTRY (M2)

Historical development. Successful and unsuccessful stories. Estimate on market value for regions and main products. B2B, B2C, web marketing. Main sections: furniture, kitchen furniture, office furniture, lighting, appliances, design oriented items.

About 90 pages - Language: English

Edition IV, Year 2012, Price EUR 1600



UPHOLSTERED FURNITURE

UPHOLSTERED FURNITURE: WORLD MARKET OUTLOOK 2013 (W13)

Production, consumption, imports and exports of upholstered furniture for 70 countries (years 2002 to 2011). 2012-2013 Outlook for international trade and market development forecasts. Openness of the market and growth of exports. Origin of imports and destination of exports of upholstered furniture. Statistics and outlook data by geographical area and for each country. Profiles of the leading producers of upholstered furniture. Annex with data in quantity for selected countries.

About 200 pages - Language: English

Edition X, Year 2012, Price EUR 1600

THE EUROPEAN MARKET FOR UPHOLSTERED FURNITURE (EU5)

Countries considered: Austria, Belgium-Luxembourg, Denmark, Finland, France, Germany, Greece, Ireland, Italy, Netherlands, Norway, Portugal, Spain, Sweden, Switzerland, United Kingdom. Supply in value by country, covering material and price range, consumption and international trade. Market shares of the major companies. 120 interviews with the leading sector companies.

About 150 pages + list of useful contacts - Language: English

Edition XIX, Year 2011, Price EUR 2000

TEXTILES AND LEATHER COVERINGS FOR THE EUROPEAN FURNITURE MARKET (EU19)

100 interviews with key players. Demand of textiles and leather coverings in the main European countries, Turkey and an overview on furniture industry and the soft coverings sector in the rest of the world, estimate. Main European suppliers of soft coverings and estimated market shares. Sector fairs and magazines. Distribution channels and purchasing process.

About 100 pages + about 500 useful contacts - Language: English

Edition I, Year 2010, Price EUR 2000

ON DEMAND

In the upholstered furniture sector, CSIL has already worked for leading players and can work on the following topics: overview on new markets, analysis of the competitive system, market research on specific niches, forecasting, seminars, case histories, distribution, purchasing process and trade satisfaction, product test, positioning and mystery shopping.



MATTRESSES

THE WORLD MATTRESS INDUSTRY

(W17)

Basic data on the production and consumption of mattresses in the top 30 countries: imports, exports, size of markets, profiles of main international manufacturing groups. Production by material and analysis of the distribution channel. Outlook for 2012 for the world mattress industry and forecasts for market development. Analysis of mattress world trade in 60 countries. Overview of ecological mattresses. Leading producers of machinery and raw materials for the mattress industry at a world level.

About 300 pages + list of useful contacts - Language: English

Edition IX, Year 2012, Price EUR 2000

THE MATTRESS MARKET IN CHINA

(S64)

Supply and consumption in volume and value by kind of product, price range and region. Market shares and distribution channels, international trade. Profile of leading players. Data 2005-2011 and forecasts.

About 50 pages + list of useful contacts - Language: English

Edition I, Year 2011, Price EUR 1600

MATTRESS DISTRIBUTION IN FRANCE, GERMANY, ITALY AND UK

(EU22)

Overview of the mattress retail system in France, Germany, Italy and UK with basic data and activity trend. Short profiles of the leading mattress distributors. Analysis of the distribution channels for each country. Mattress imports by country, an overview of top mattress manufacturers and product trends. Addresses of the companies mentioned in the report.

About 140 pages + list of useful contacts - Language: English

Edition I, Year 2011, Price EUR 2000

ON DEMAND

In the mattress sector, CSIL can work on the following topics: overview on new markets, analysis of the competitive system, market research on specific niches or materials, forecasting, seminars, case histories, distribution, product test, positioning and mystery shopping.



CONTRACT & LUXURY

SCENARIO

WORLD HOSPITALITY MARKET (W20)

50 interviews with key players. Market size, segmentation, activity trend, purchasing process, competitive system, information on architectural studios, target clients. Worldwide overview, focus on Brazil, Italy, Mexico, North Africa, Saudi Arabia, Russia, United Arab Emirates, United Kingdom, USA, Western Europe.

About 180 pages + list of useful contacts - Language: English

Edition I, Year 2011, Price EUR 2000

WORLD LUXURY END FURNITURE MARKET (W21)

Furniture production, consumption and retailing for the world's wealthiest consumers: who they are, what and where they buy. Products considered: home furniture and furnishings, kitchen furniture upholstered furniture. Countries covered: worldwide overview, focus on Brazil, Germany, Italy, Japan, Mexico, Saudi Arabia, Russia, South Korea, United Arab Emirates, United Kingdom, USA.

About 120 pages + list of useful contacts - Language: English

Edition I, Year 2011, Price EUR 2000

EUROPE

THE CONTRACT FURNITURE AND FURNISHINGS MARKET IN EUROPE (EU12)

The size of the market and segmentation: hotels, bars, restaurants and shops, furniture for offices and public institutions, ship furnishings and lighting. Supply and consumption data by type of product and by country. International trade and distribution channels. Profiles of major manufacturers. Analysis of potential demand.

About 150 pages + list of useful contacts - Language: English

Edition IV, Year 2012, Price EUR 2600

THE UK CONTRACT MARKET: FURNITURE AND INTERIORS (EU21)

100 interviews with sector leading players. Demand: hospitality retail, restaurants, public sector, offices. Products: seating and desks, upholstered furniture, bedding, lighting, bathroom, textiles. Purchasing process and key players (manufacturers, distributors and key testimonials).

About 110 pages + about 450 useful contacts - Language: English

Edition II, Year 2010, Price EUR 1600

THE ITALIAN CONTRACT MARKET:

FURNITURE AND INTERIORS

(IT37)

100 interviews with sector leading players. Products: seating and desks, upholstered furniture, bedding, lighting, bathroom, textiles. Purchasing process and key players (manufacturers, distributors and key testimonials).

About 110 pages + about 700 useful contacts - Language: English

Edition I, Year 2010, Price EUR 1600

INTERNATIONAL MARKETS

THE US CONTRACT MARKET

(S67)

50 interviews with key players. Market size, segmentation, activity trend, purchasing process, competitive system, information on architectural studios. Analysis of potential demand. Demand: hospitality retail, restaurants, public sector, offices. Products: furniture, upholstery, bedding, lighting, bathroom.

About 80 pages + list of useful contacts - Language: English

Edition I, Year 2012, Price EUR 1600

THE CHINESE CONTRACT MARKET

(S68)

50 interviews with key players. Market size, segmentation, activity trend, purchasing process, competitive system, information on architectural studios. Analysis of potential demand. Demand: hospitality retail, restaurants, public sector, offices. Products: furniture, upholstery, bedding, lighting, bathroom.

About 80 pages + list of useful contacts - Language: English

Edition I, Year 2012, Price EUR 1600

THE OFFICE AND CONTRACT FURNITURE MARKET IN THE UNITED ARAB EMIRATES

(S47)

Analysis of furniture and contract market (hotels and restaurants public institutions, shops). Analysis of the supply demand and international trade. Analysis of potential demand. Profiles of the leading operators.

About 100 pages + list of useful contacts - Language: English

Edition I, Year 2009, Price EUR 1600

THE CONTRACT FURNITURE AND FURNISHINGS MARKET IN SAUDI ARABIA

(S50)

Analysis of contract market and segmentation (hotels and restaurants, furniture for offices and public institutions, shops and lighting). Analysis of the supply and potential demand.

About 80 pages + list of useful contacts - Language: English

Edition I, Year 2009, Price EUR 1600



OFFICE FURNITURE

SCENARIO

OFFICE FURNITURE: WORLD MARKET OUTLOOK (W22)

Production, consumption, imports and exports of office furniture for 50 countries (years 2002 to 2011). Outlook for international trade and demand forecasts for 2012 and 2013. Import penetration and growth of export. Origin of imports and destination of exports of office furniture. Outlook data by geographical area and for each country.

About 90 pages - Language: English

Edition I, Year 2012, Price EUR 1600

EUROPE

THE EUROPEAN MARKET FOR OFFICE FURNITURE (EU2)

Countries included: Austria, Belgium, Denmark, Finland, France, Germany, Greece, Ireland, Italy, Netherlands, Norway, Portugal, Spain, Sweden, Switzerland, UK. Supply and consumption data by type of product, price range and country. Over 150 interviews with leading companies. International trade, market shares.

About 300 pages + list of useful contacts - Language: English

Edition XXIV, Year 2012, Price EUR 2900

THE ITALIAN MARKET FOR OFFICE FURNITURE (IT9)

70 interviews with the top Italian manufacturers. Supply and consumption data by type of product and by price range. Sales by geographical area, region and province. International trade. Potential demand, manufacturers market shares. Analysis of supply, distribution channels and investment policies.

About 100 pages + list of useful contacts - Language: Italian

Edition XII, Year 2012, On demand

THE OFFICE FURNITURE MARKET IN POLAND, HUNGARY, CZECH REPUBLIC AND ROMANIA (S8)

Market size segmentation, medium-term outlook. Potential demand. Distribution channels, prices. International trade, leading companies.

About 100 pages + list of useful contacts - Language: English

Edition VI, Year 2011, Price EUR 1600

THE OFFICE FURNITURE MARKET IN TURKEY (S46)

Market size and activity trend. Imports and exports. Potential demand and market breakdown by geographical area. Distribution channels, prices and product trends. 50 interviews with leading manufacturers, dealers and facility managers/buyers.

About 60 pages + list of useful contacts - Language: English

Edition I, Year 2009, Price EUR 1600

THE EUROPEAN MARKET FOR SEATING (EU18)

100 interviews with leading firms. European overview and focus on main production and consumption countries. Analysis of supply. Market size and segmentation: residential, office, contract. Product trends. Potential demand. Distribution channels. International trade.

About 300 pages + list of useful contacts - Language: English

Edition I, Year 2010, Price EUR 2200

INTERNATIONAL MARKETS

THE OFFICE FURNITURE MARKET IN BRAZIL (S65)

Supply and consumption in value by kind of product. Market shares and distribution channels, international trade. Profiles of leading players. Demand determinants. Data 2005-2011 and forecast.

About 70 pages + list of useful contacts - Language: English

Edition I, Year 2011, Price EUR 2000

THE OFFICE FURNITURE MARKET IN CHINA (S66)

Supply and consumption in value by kind of product. Market shares, reference prices, international trade. Profiles of leading players. Demand determinants. Data 2005-2011 and forecast.

About 50 pages + list of useful contacts - Language: English

Edition I, Year 2012, Price EUR 1600

THE OFFICE FURNITURE MARKET IN ASIA PACIFIC (S23)

Countries included: China, Korea, Indonesia, Japan, Malaysia, Philippines, Singapore, Taiwan, Thailand, Vietnam. Potential demand, size of the market, international trade, short profiles of the leading office furniture producers.

About 180 pages + list of useful contacts - Language: English

Edition IV, Year 2011, Price EUR 2000

THE OFFICE FURNITURE MARKET IN RUSSIA AND UKRAINE

(S32)

Market size and segmentation, business trends, demand structure, international trade, distribution channels and prices. The leading producers and dealers. Prospects for European exporters.

About 140 pages + list of useful contacts - Language: English

Edition III, Year 2010, Price EUR 2000

THE OFFICE FURNITURE MARKET IN SOUTH AFRICA

(S55)

Market size, segmentation, trends and prospects. International trade. Analysis of potential demand. Access to the market and distribution channels. Leading producers and dealers.

About 50 pages + list of useful contacts - Language: English

Edition I, Year 2010, Price EUR 1000

THE OFFICE FURNITURE MARKET IN LIBYA AND MOROCCO

(S54)

About 70 pages + list of useful contacts - Language: English

Edition I, Year 2009, Price EUR 1200

THE OFFICE FURNITURE MARKET IN JAPAN

(S53)

About 70 pages + list of useful contacts - Language: English

Edition I, Year 2009, Price EUR 1500

THE OFFICE FURNITURE MARKET IN INDIA

(S44)

About 60 pages + list of useful contacts - Language: English

Edition I, Year 2009, Price EUR 1600

ON DEMAND

In the office furniture sector, CSIL can work on the following topics: overview on new markets, analysis of the competitive system, market research on specific niches or materials, product trends, forecasting, seminars, case histories, product test and positioning, distribution, purchasing process and trade satisfaction.



KITCHEN FURNITURE

SCENARIO

KITCHEN FURNITURE: WORLD MARKET OUTLOOK (W14)

Production, consumption, imports, exports of kitchen furniture in 60 countries. Openness of the markets and growth of exports. Origin of imports and destination of exports of kitchen furniture. Statistics and outlook for each country.

About 160 pages - Language: English

Edition VII, Year 2012, Price EUR 1600

EUROPE

THE EUROPEAN MARKET FOR KITCHEN FURNITURE, PART I (EU4)

150 interviews with the leading sector companies. Supply and consumption in volume and value by type of product, price range and country. Market shares and distribution channels, investments, international trade.

About 200 pages + list of useful contacts - Language: English

Edition XXII, Year 2012, Price EUR 2900

THE EUROPEAN MARKET FOR KITCHEN FURNITURE, PART II (S25)

Countries covered: Bulgaria, Croatia, Czech Republic, Hungary, Poland, Romania, Russia, Slovakia, Slovenia and Ukraine.

About 120 pages + list of useful contacts - Language: English

Edition V, Year 2012, Price EUR 2600

KITCHEN FURNITURE DISTRIBUTION IN GERMANY (S57)

Basic data and activity trend. Market shares of leading players. Success leading players, best practices. Kitchen furniture and built-in appliances distribution. Distribution map. Product trends.

About 60 pages + list of useful contacts - Language: English

Edition I, Year 2010, Price EUR 1200

KITCHEN FURNITURE DISTRIBUTION IN SPAIN (S69)

About 30 pages - Language: English

Edition II, Year 2011, Price EUR 500

THE KITCHEN FURNITURE MARKET IN TURKEY (S49)

Market size, segmentation, trends and prospects. Demand structure and prices. Market shares and profiles of top producers.

About 80 pages + list of useful contacts - Language: English

Edition I, Year 2009, Price EUR 1600

ITALY

THE ITALIAN MARKET FOR KITCHEN FURNITURE (IT5)

80 interviews with the leading sector firms. Business trends by price range and geographical area. Market shares of the major companies. Weight of household appliances. International trade. Supply analysis: investment policies and distribution channels. Data 2005-2010 and forecasts for 2011.

About 100 pages + list of useful contacts - Language: Italian

Edition XXX, Year 2012, Price EUR 2000

INTERNATIONAL MARKETS

THE KITCHEN FURNITURE MARKET IN CHINA (S30)

Supply and consumption in volume and value by kind of product, price range and region. Market shares and distribution channels, international trade. Profile of leading players. Weight of built-in appliances. Data 2005-2011 and forecasts.

About 70 pages + list of useful contacts - Language: English

Edition IV, Year 2012, Price EUR 1600

THE KITCHEN FURNITURE MARKET IN JAPAN (S41)

Market size, segmentation, trends and prospects. Demand structure and prices. Market shares and profiles of the leading producers. Opportunities for the European exporters.

About 70 pages + list of useful contacts - Language: English

Edition II, Year 2009, Price EUR 1000

THE KITCHEN FURNITURE MARKET IN SOUTH KOREA (S51)

Market size, segmentation, activity trend. Distribution and prices. Market shares and profiles of the leading producers.

About 40 pages + list of useful contacts - Language: English

Edition I, Year 2009, Price EUR 800

THE KITCHEN FURNITURE MARKET IN THE UNITED STATES (S34)

Market size, segmentation, trends and prospects. Demand structure and prices. Market shares and profiles of top producers.

About 90 pages + list of useful contacts - Language: English

Edition III, Year 2009, Price EUR 1000

ON DEMAND

In the kitchen furniture sector, CSIL has already worked for leading players on the following topics: overview on new markets, competition analysis, "luxury" niches, forecasting, components and product trends, training, distribution, due diligence, purchasing process, trade satisfaction, product test, partner research.



BATHROOM

THE EUROPEAN MARKET FOR BATHROOM FURNITURE, FURNISHINGS AND WELLNESS (S12)

100 interviews with leading firms in the bathroom furniture and furnishings, shower screen, multifunctional shower booth and whirlpool bathtub segment. Supply and consumption data, consumption in volume, market shares, distribution channels, business trends.

About 150 pages + list of useful contacts - Language: English

Edition V, Year 2011, Price EUR 2600

THE ITALIAN MARKET FOR BATHROOM FURNITURE AND FURNISHINGS (IT7)

Around 60 interviews with the leading sector firms. Consumption and supply data by product segments: bathroom furniture, bathroom accessories, WC seats and shower curtains. Supply analysis by materials and prices trends. Main manufacturers. Trends of consumption and demand factors. Domestic sales by regions and by provinces. Distribution channels. Exports trends and destinations.

About 80 pages + list of useful contacts - Language: Italian

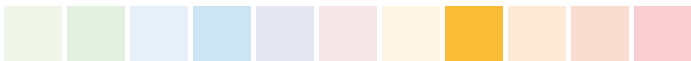
Edition XXVIII, Year 2010, Price EUR 1800

THE BATHROOM FURNITURE MARKET AND WELLNESS IN CHINA (S29)

Overview of the bathroom furnishings and wellness sector in China, providing data on production and consumption, international trade, supply structure, distribution and prices.

About 70 pages + list of useful contacts - Language: English

Edition II, Year 2008, Price EUR 2000



OUTDOOR & RTA

THE EUROPEAN MARKET FOR OUTDOOR FURNITURE (EU13)

Supply and consumption data by country. International trade and distribution channels. Size of the market and segmentation (residential and contract). Profiles of the leading sector firms.

About 140 pages + list of useful contacts - Language: English

Edition III, Year 2012, Price EUR 2200

THE ITALIAN MARKET FOR OUTDOOR FURNITURE (IT28)

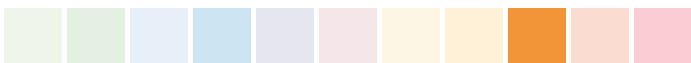
Market size, segmentation: furniture, garden structures, accessories, activity trend. Demand structure and prices. Market shares and profiles of the leading producers. Distribution channels. Materials breakdown. Residential and contract.

About 100 pages + list of useful contacts - Language: Italian

Edition II, Year 2010, Price EUR 1200

ON DEMAND

In the RTA sector, CSIL can work on the following topics: overview on new markets, competitive systems, product trends and materials, product test and positioning, reference prices, case histories, distribution, packaging, logistics.



SEMIFINISHED & COMPONENTS

THE EUROPEAN MARKET FOR WOODEN FURNITURE COMPONENTS (EU3)

About 150 pages + list of useful contacts - Language: English

Edition VI, Year 2008, Price EUR 2900

THE CHINESE WOOD FLOORING INDUSTRY (\$43)

About 100 pages - Language: English

Edition I, Year 2008, Price EUR 2200



MAJOR APPLIANCES

BUILT IN APPLIANCES

BUILT-IN APPLIANCES DISTRIBUTION AND BRAND IMAGE IN ITALY (IT15)

200 interviews with leading sector buyers (wholesalers, kitchen furniture producers and large-scale distribution) enable us to make annual projections for kitchen furniture and built-in appliances.

About 130 pages + list of useful contacts - Language: Italian

Edition XIX, Year 2012, On demand

BUILT-IN APPLIANCES DISTRIBUTION AND BRAND IMAGE IN RUSSIA (AP6)

About 110 pages + list of useful contacts - Language: English

Edition II, Year 2008, Price EUR 4000

BUILT-IN APPLIANCES DISTRIBUTION AND BRAND IMAGE IN SPAIN (AP2)

About 140 pages + list of useful contacts - Language: English

Edition II, Year 2008, Price EUR 4000

BUILT-IN APPLIANCES DISTRIBUTION AND BRAND IMAGE IN THE UNITED KINGDOM (AP1)

About 100 pages + list of useful contacts - Language: English

Edition III, Year 2008, Price EUR 4000

BUILT-IN APPLIANCES DISTRIBUTION AND BRAND IMAGE IN FRANCE (AP10)

About 110 pages + list of useful contacts - Language: English

Edition I, Year 2007, Price EUR 3000

COMPANY PROFILES

PROFILES OF 50 MAJOR APPLIANCE MANUFACTURERS WORLDWIDE (AP17)

Recent history, financial and manufacturing data, investments about major players of washing, refrigeration and cooking appliances.

About 250 pages - Language: English

Edition IV, Year 2012, Price EUR 1600

PROFILES OF 50 MAJOR FURNITURE RETAILERS WORLDWIDE (W18)

About 110 pages + list of useful contacts - Language: English

Edition I, Year 2008, Price EUR 1500

FREE STANDING APPLIANCES

THE BLOGGER AND THE MAJOR HOUSEHOLD APPLIANCES MARKET IN ITALY

(AP25)

Monitoring of a number of Italian blogs (2005-2007), showing opinions and comments related to major household appliances.

About 120 pages + list of useful contacts - Language: Italian

Edition I, Year 2007, Price EUR 500

THE LARGE HOUSEHOLD APPLIANCES MARKET IN TURKEY

(AP20)

About 60 pages + list of useful contacts - Language: English

Edition I, Year 2006, Price EUR 4000

THE MAJOR HOUSEHOLD APPLIANCES MARKET IN INDIA

(AP18)

About 140 pages + list of useful contacts - Language: English

Edition II, Year 2008, Price EUR 4000

THE MAJOR HOUSEHOLD APPLIANCES MARKET IN CHINA

(AP7)

About 180 pages + list of useful contacts - Language: English

Edition III, Year 2008, Price EUR 4000

MAJOR APPLIANCES AND KITCHEN FURNITURE MARKET IN JAPAN

(AP24)

About 80 pages + list of useful contacts - Language: English

Edition I, Year 2007, Price EUR 2000

THE MAJOR HOUSEHOLD APPLIANCES MARKET IN THE UNITED STATES

(AP23)

About 170 pages + list of useful contacts - Language: English

Edition I, Year 2007, Price EUR 2000

INTERNATIONAL TRADE

WORLD TRADE OF MAJOR APPLIANCES

(AP26)

Estimated production and consumption in quantity for 50 countries. Product covered: refrigerators, hoods, dishwashers, cooking appliances, washers. Data 2005-2010 and forecasts for 2011.

About 250 pages + list of useful contacts - Language: English

Edition I, Year 2011, Price EUR 3000



LIGHTING FIXTURES

SCENARIO

WORLD TRADE OF LIGHTING FIXTURES

(W15)

Imports and exports of lighting fixtures in 60 countries. Data for 2005-2010. Estimated segmentation for each company. Breakdown of international trade by geographical area. Estimated supply and demand by country.

About 180 pages - Language: English

Edition XVI, Year 2011, Price EUR 2000

LEDS AND THE LIGHTING FIXTURES

WORLDWIDE MARKET

(S52)

Market size, competitive system, main applications, 2005-2011 trend and 2015 forecasts. Section on the OLED market.

About 150 pages + list of useful contacts - Language: English

Edition III, Year 2012, Price EUR 2000

THE WORLD MARKET FOR OUTDOOR LIGHTING FIXTURES

(W19)

Market size and activity trend for over 50 countries. Residential lighting outdoor, city beautification. 50 top players. Market shares: China, United States, Japan, Europe, Turkey, Russia, India, Latin America, Middle East and North Africa, South Africa and Australia. Specific focus on outdoor LED based lighting segment.

About 180 pages - Language: English

Edition II, Year 2011, Price EUR 2000

EUROPE

THE EUROPEAN MARKET FOR LIGHTING FIXTURES, PART I

(EU6)

Countries covered: Austria, Belgium, Denmark, Finland, France, Germany, Greece, Ireland, Italy, Netherlands, Norway, Portugal, Spain, Sweden, Switzerland, UK. 150 interviews with the leading producers of residential, commercial, industrial and outdoor lighting fixtures. International trade, supply and consumption volumes. Market shares, distribution channels and investments. Data 2005-2011 and forecasts for 2012.

About 240 pages + list of useful contacts - Language: English

Edition XXI, Year 2012, Price EUR 2900

THE EUROPEAN MARKET FOR LIGHTING FIXTURES, PART II (S39)

Countries covered: Bulgaria, Croatia, Czech Republic, Hungary, Poland, Romania, Slovakia, Slovenia.

About 120 pages + list of useful contacts - Language: English

Edition IV, Year 2012, Price EUR 1600

THE LIGHTING FIXTURES MARKET IN TURKEY (S45)

About 50 pages + list of useful contacts - Language: English

Edition I, Year 2009, Price EUR 1600

ITALY

THE DISTRIBUTION OF RESIDENTIAL LIGHTING FIXTURES IN ITALY (IT34)

250 interviews with a sample of distributors, end-users, specifiers and manufacturers. Market size by segment (office, retail, public, outdoor, etc.), reference prices, purchasing criteria, trade satisfaction, forecasts.

About 130 pages + list of useful contacts - Language: Italian

Edition I, Year 2007, Price EUR 2500

PROCESS OF LIGHTING FIXTURES PURCHASING IN ITALY (IT14)

Type of lamps purchased, style, price, distribution channels, criteria for product and dealer selection, combined purchases, purchasing motivation and decision makers, information channels.

About 160 pages + list of useful contacts - Language: English

Edition I, Year 2001, Price EUR 1000

INTERNATIONAL MARKETS

THE LIGHTING FIXTURES MARKET IN RUSSIA (S28)

About 100 pages + list of useful contacts - Language: English

Edition IV, Year 2011, Price EUR 1600

THE LIGHTING FIXTURES MARKET IN THE MIDDLE EAST AND NORTH AFRICA (S38)

Countries covered: United Arab Emirates, Saudi Arabia, Kuwait, Oman, Qatar, Bahrain, Egypt, Tunisia, Algeria, Morocco, Lebanon, Jordan.

About 180 pages + list of useful contacts - Language: English

Edition II, Year 2011, Price EUR 1600

THE LIGHTING FIXTURES MARKET IN JAPAN (S37)

About 80 pages - Language: English

Edition III, Year 2011, Price EUR 1600

THE LIGHTING FIXTURES MARKET IN THE UNITED STATES (S15)

About 140 pages + list of useful contacts - Language: English

Edition V, Year 2011, Price EUR 1600

THE LIGHTING FIXTURES MARKET IN CHINA (S27)

About 140 pages + list of useful contacts - Language: English

Edition V, Year 2012, Price EUR 1600

THE LIGHTING FIXTURES MARKET IN INDIA (S33)

About 110 pages + list of useful contacts - Language: English

Edition IV, Year 2012, Price EUR 1600

THE LIGHTING FIXTURES MARKET IN LATIN AMERICA (S58)

Focus on Brazil. Other countries considered: Argentina, Chile, Colombia, Mexico, Venezuela.

About 110 pages + list of useful contacts - Language: English

Edition I, Year 2010, Price EUR 1800

THE LIGHTING FIXTURES MARKET IN AUSTRALIA (S36)

About 40 pages + list of useful contacts - Language: English

Edition I, Year 2006, Price EUR 1600

ON DEMAND

In the lighting fixtures sector, CSIL has already worked for leading players on the following topics: overview on new markets, competition, market research on specific niches, entry strategies, forecasting, technological trends, seminars, due diligence, case histories, distribution, purchasing process and trade satisfaction, partner research.



PRICE LIST

EDITION PRICE €*

FURNITURE

World furniture outlook (W0)	2012	1500
Forecast report on the furnishings sector in Italy in 2013-2015 (EU1)	2012	800
The furniture industry in Europe, Part I Outlook for 16 countries (W1)	2012	2900
The furniture industry in Europe, Part II Outlook for 12 countries (W2)	2012	2600
Turkey Furniture Outlook (W2TR)	2012	890
Russia Furniture Outlook (W3RU)	2010	1290
China Furniture Outlook (W4CN)	2011	1290
The furniture industry in South East Asia. Outlook for 5 emerging manufacturing countries: Indonesia, Malaysia, Philippines, Thailand, Vietnam (W5)	2012	2000
Furniture Outlook for the Gulf Countries. Outlook for 5 countries: UAE, Saudi Arabia, Qatar, Kuwait, Bahrain, Oman (W7)	2011	1800
India Furniture Outlook (W8IN)	2011	1290
United States Furniture Outlook (W10US)	2011	1290
Mexico Furniture Outlook (W11)	2012	890
The furniture industry in Argentina, Brazil, Chile (W12)	2012	1600

DISTRIBUTION

Furniture distribution in Europe, Part I (EU9)	2012	2900
Furniture distribution in Europe, Part II (EU15)	2008	1800
Furniture distribution in Italy (S18)	2012	2500
Furniture distribution in Russia (S62)	2011	1600
Furniture distribution in China (S59)	2011	1600
E-commerce for the furniture industry (M2)	2012	1600

UPHOLSTERED FURNITURE

Upholstered furniture: world market outlook 2013 (W13)	2012	1600
The European market for upholstered furniture (EU5)	2011	2000
Textiles and leather coverings for the European furniture market (EU19)	2010	2000

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MATTRESSES

The world mattress industry (W17)	2012	2000
The mattress market in China (S64)	2011	1600
Mattress distribution in France, Germany, Italy and UK (EU22)	2011	2000

CONTRACT & LUXURY

World hospitality market (W20)	2011	2000
World luxury end furniture market (W21)	2011	2000
The contract furniture and furnishings market in Europe (EU12)	2012	2600
The UK contract market: furniture and interiors (EU21)	2010	1600
The Italian contract market: furniture and interiors (IT37)	2010	1600
The US contract market (S67)	2012	1600
The Chinese contract market (S68)	2012	1600
The office and contract furniture market in the United Arab Emirates (S47)	2009	1600
The contract furniture and furnishings market in Saudi Arabia (S50)	2009	1600

OFFICE FURNITURE

Office furniture: world market outlook (W22)	2012	1600
The European market for office furniture (EU2)	2012	2900
The Italian market for office furniture (IT9)	2012	On demand
The office furniture market in Poland, Hungary, Czech Republic and Romania (S8)	2011	1600
The office furniture market in Turkey (S46)	2009	1600
The European market for seating (EU18)	2010	2200
The office furniture market in Brazil (S65)	2011	2000
The office furniture market in China (S66)	2012	1600
The office furniture market in Asia Pacific (S23)	2011	2000
The office furniture market in Russia and Ukraine (S32)	2010	2000
The office furniture market in South Africa (S55)	2010	1000
The office furniture market in Libya and Morocco (S54)	2009	1200
The office furniture market in Japan (S53)	2009	1500
The office furniture market in India (S44)	2009	1600

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KITCHEN FURNITURE

Kitchen furniture: world market outlook (W14)	2012	1600
The European market for kitchen furniture, Part I(EU4)	2012	2900
The European market for kitchen furniture, Part II (S25)	2012	2600
Kitchen furniture distribution in Germany (S57)	2010	1200
Kitchen furniture distribution in Spain (S69)	2011	500
The kitchen furniture market in Turkey (S49)	2009	1600
The Italian market for kitchen furniture (IT5)	2012	2000
Kitchen furniture distribution in Italy (IT3)	2008	3000
The kitchen furniture market in China (S30)	2012	1600
The kitchen furniture market in Japan (S41)	2009	1000
The kitchen furniture market in South Korea (S51)	2009	800
The kitchen furniture market in the United States (S34)	2009	1000

BATHROOM

The European market for bathroom furniture, furnishings and wellness (S12)	2011	2600
The Italian market for bathroom furniture and furnishings (IT7)	2010	1800
The bathroom furniture market and wellness in China (S29)	2008	2000

OUTDOOR & RTA

The European Market for outdoor furniture (EU13)	2012	2200
The Italian market for outdoor furniture (IT28)	2010	1200

SEMIFINISHED & COMPONENTS

The European market for wooden furniture components (EU3)	2008	2900
The Chinese wood flooring industry (S43)	2008	2200

MAJOR APPLIANCES

Built-in appliances distribution and brand image in Italy (IT15)	2012	On demand
Built-in appliances distribution and brand image in Russia (AP6)	2008	4000
Built-in appliances distribution and brand image in Spain (AP2)	2008	4000

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Built-in appliances distribution and brand image in the United Kingdom (AP1)	2008	4000
Built-in appliances distribution and brand image in France (AP10)	2007	3000
Profiles of 50 major appliance manufacturers worldwide (AP17)	2012	1600
Profiles of 50 major furniture retailers worldwide (W18)	2008	1500
The blogger and the major household appliances market in Italy (AP25)	2007	500
The large household appliances market in Turkey (AP20)	2006	4000
The major household appliances market in India (AP18)	2008	4000
The major household appliances market in China (AP7)	2008	4000
Major appliances and kitchen furniture market in Japan (AP24)	2007	2000
The major household appliances market in the United States (AP23)	2007	2000
World trade of major appliances (AP26)	2011	3000

■ LIGHTING FIXTURES

World trade of lighting fixtures (W15)	2011	2000
LEDs and the lighting fixtures worldwide market (S52)	2012	2000
The world market for outdoor lighting fixtures (W19)	2011	2000
The European market for lighting fixtures, Part I (EU6)	2012	2900
The European market for lighting fixtures, Part II (S39)	2012	1600
The lighting fixtures market in Turkey (S45)	2009	1600
The distribution of residential lighting fixtures in Italy (IT34)	2007	2500
Process of lighting fixtures purchasing in Italy (IT14)	2001	1000
The lighting fixtures market in Russia (S28)	2011	1600
The lighting fixtures market in the Middle East and North Africa (S38)	2011	1600
The lighting fixtures market in Japan (S37)	2011	1600
The lighting fixtures market in the United States (S15)	2011	1600
The lighting fixtures market in China (S27)	2012	1600
The lighting fixtures market in India (S33)	2012	1600
The lighting fixtures market in Latin America (S58)	2010	1800
The lighting fixtures market in Australia (S36)	2006	1600

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EVERY YEAR CSIL ATTENDS SOME OF THE LEADING INTERNATIONAL SECTOR FAIRS

DATE	FAIR	CITY	COUNTRY
14-17 Jan	Domotex	Hannover	Germany
16-22 Jan	imm cologne+LivingInteriors	Cologne	Germany
19-22 Jan	Furniture Fair+IberCocina	Zaragoza	Spain
20-24 Jan	Mueble	Paris	France
20-24 Jan	Maison & Objet	Paris	France
31 Jan-4 Feb	IMOB Furniture Fair	Istanbul	Turkey
06-09 Feb	ZOW	Bad Salzuflen	Germany
07-11 Feb	Stockholm Furniture Fair	Stockholm	Sweden
07-11 Feb	Northern Light Fair	Stockholm	Sweden
10-14 Feb	IndiaWood	Bangalore	India
15-18 Feb	Happy Business to You	Pordenone	Italia
16-19 Feb	Pragointerier New Design	Prague	Czech Republic
20-23 Feb	LED CHINA	Guangzhou	China
29 Feb-1 Mar	ELA Expo Lighting America	Mexico City	Mexico
06-10 Mar	MIFF Internat Furniture Fair	Kuala Lumpur	Malaysia
07-10 Mar	M & M Fair	Bogotá	Colombia
08-11 Mar	LightTech	Istanbul	Turkey
09-12 Mar	IFFS Internat. Furniture Fair	Singapore	Singapore
11-14 Mar	VIFA Vietnam Int Furniture Fair	Ho Chi Minh City	Vietnam
12-15 Mar	WMF WoodworkingMachinery	Beijing	China
12-15 Mar	FAM FurnitureAcces&Materials	Beijing	China
14-17 Mar	Cebunext	Cebu City	Philippines
14-17 Mar	Taiwan Lighting Show	Taipei	Taiwan
14-17 Mar	KIFF Kiev Int. Furniture Forum	Kiev	Ukraine
14-17 Mar	ISPA EXPO 2012	Indianapolis, IN	USA
14-18 Mar	TIFF Thailand Int.Furniture Fair	Bangkok	Thailand
18-21 Mar	CIFF Home+HomeTextiles	Guangzhou	China
21-24 Mar	Holz-Handwerk	Nurnberg	Germany
27-30 Mar	CIFF Office+interzum	Guangzhou	China

DATE	FAIR	CITY	COUNTRY
27-30 Mar	Drema Furnica	Poznan	Poland
28-30 Mar	LIGHT	Warsaw	Poland
29 Mar-01Apr	Medwood	Athens	Greece
09-12 Apr	ExpoLight - Hotelex	Shanghai	China
15-20 Apr	Light + Building	Frankfurt amMain	Germany
17-22 Apr	Salone del Mobile	Milano	Italy
17-22 Apr	Salone del Complemento	Milano	Italy
17-22 Apr	Eurocucina + FKT	Milano	Italy
17-22 Apr	Salone del Bagno	Milano	Italy
20-24 Apr	Technodomus	Rimini	Italy
21-26 Apr	High Point Market - Spring	High Point	USA
24-26 Apr	Componexpo	Zaragoza	Spain
24-27 Apr	interzum + Interkomplekt	Moscow	Russia
24-28 Apr	TechnoMebel	Sofia	Bulgaria
08-10 Mag	Proposte	Cernobbio	Italy
08-12 Mag	Xylexpo	Milano	Italy
29-31 Mag	INDEX	Jeddah	SaudiArabia
05-07 Jun	ILW Internat. Light Week	Lyon	France
09-12 Jun	GILEGuangzhou Int Light Exhib	Guangzhou	China
24-27 Jul	ForMobile	Sao Paulo	Brazil
22-25 Aug	IWF	Atlanta	USA
11-15 Sep	Furniture China + FMC	Shanghai	China
11-15 Sep	FMC Furniture Manufacturing	Shanghai	China
15-17 Sep	Perfect Home & Interior	Warsaw	Poland
18-21 Sep	XIV Office Solution	Sao Paulo	Brazil
13-18 Oct	High Point Market - Fall	High Point	USA
17- 20 Oct	SICAM	Pordenone	Italy
17- 20 Oct	MADEexpo	Milan	Italy
23-26 Oct	MATELEC	Madrid	Spain
23-27 Oct	Orgatec	Cologne	Germany
06-09 Nov	Interlight	Moscow	Russia

Visit the sector fairs calendar monthly updated by CSIL at:
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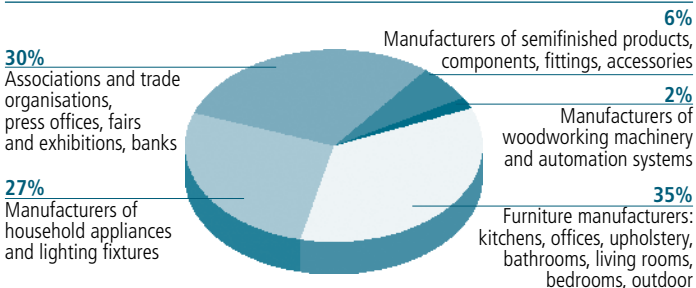
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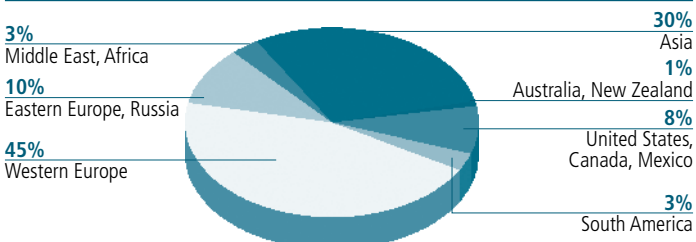
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